

Commercial Loan Application

PERSONAL INFORMATION

Borrower's Name _____		DOB (mm/dd/yyyy) _____		Co-Borrower's Name _____		DOB (mm/dd/yyyy) _____	
Social Security Number _____		Home Phone (incl. area code) _____		Social Security Number _____		Home Phone (incl. area code) _____	
E-Mail Address _____		Cell Phone (incl. area code) _____		E-Mail Address _____		Cell Phone (incl. area code) _____	
<input type="checkbox"/> Married <input type="checkbox"/> Separated <input type="checkbox"/> Unmarried (include single, divorced, widowed)				<input type="checkbox"/> Married <input type="checkbox"/> Separated <input type="checkbox"/> Unmarried (include single, divorced, widowed)			
Present Address (street, city, state, zip) _____				Present Address (street, city, state, zip) _____			
<input type="checkbox"/> Own <input type="checkbox"/> Rent \$ _____ Per Mo. _____ No. Yrs _____				<input type="checkbox"/> Own <input type="checkbox"/> Rent \$ _____ Per Mo. _____ No. Yrs _____			
<i>If residing at present address for less than seven (7) years, complete the following:</i>							
Former Address (street, city, state, zip) _____				Former Address (street, city, state, zip) _____			
<input type="checkbox"/> Own <input type="checkbox"/> Rent \$ _____ Per Mo. _____ No. Yrs _____				<input type="checkbox"/> Own <input type="checkbox"/> Rent \$ _____ Per Mo. _____ No. Yrs _____			

RESUME

Borrower			Co-Borrower		
Name and Address of Employer _____			Name and Address of Employer _____		
Title/Position _____	Type of Business _____		Title/Position _____	Type of Business _____	
Business Phone (incl. area code) _____	Years on this job _____	Yrs in Profession _____	Business Phone (incl. area code) _____	Years on this job _____	Yrs in Profession _____
<i>If employed in current position for less than two (2) years, complete the following:</i>					
Name and Address of Employer _____			Name and Address of Employer _____		
Title/Position _____	Type of Business _____		Title/Position _____	Type of Business _____	
Business Phone (incl. area code) _____	Dates (from-to) _____		Business Phone (incl. area code) _____	Dates (from-to) _____	

PERSONAL INCOME SOURCES

	MONTHLY	ANNUALLY
Borrower and Co-Borrower Gross Salary	_____	_____
Schedule B (Recruiting Interest and Dividends)	_____	_____
Schedule C (Net Profit of Proprietorships)	_____	_____
Schedule D (Recurring Capital Gains Less Losses)	_____	_____
Schedule E (Recurring Rental Income Excluding Subject Property)	_____	_____
Other (List) _____	_____	_____
TOTAL PERSONAL INCOME	_____	_____

PERSONAL CASH REQUIREMENTS

	MONTHLY	ANNUALLY
Residence Mortgage Payment / Rent Payment	_____	_____
Federal, State & Real Estate Taxes	_____	_____
Installment Loan Payments	_____	_____
Credit Card Payments	_____	_____
Rental Mortgage P&I Payments and Expenses (Exclude Subject Property)	_____	_____
Alimony/Child Support	_____	_____
Other (List) _____	_____	_____
TOTAL PERSONAL EXPENSES	_____	_____

DECLARATIONS

	Yes <input type="checkbox"/> No <input type="checkbox"/>	If you answer "yes" to any questions 1 through 6, use Continuation Sheet for explanations. 1. Are there any outstanding judgements against you? 2. Have you been declared bankrupt in the last 10 years? 3. Have you had property foreclosed upon or given title or deed in lieu? 4. Are you a party to a lawsuit? 5. Are you obligated to pay alimony, child support, or separate maintenance? 6. Are any of your assets held in a trust? 7. Are you a U.S. citizen? 8. Are you a permanent resident alien? If yes please provide a copy of resident alien ID card.	Yes <input type="checkbox"/> No <input type="checkbox"/>
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Borrower _____
 Co-Borrower _____

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ASSETS AND LIABILITIES

This Statement and any applicable supporting schedules may be completed jointly by both married and unmarried Co-Borrowers if their assets and liabilities are sufficiently joined so that the Statement can be meaningfully and fairly presented on a combined basis; otherwise, separate Statements and Schedules are required. If the Co-Borrower section was completed about a non-applicant spouse or other person, this Statement and supporting schedules must be completed by that spouse or other person also.

Completed Jointly Not Jointly

ASSETS		Cash or Market Value	LIABILITIES			Monthly Payment & Months Left to Pay	Unpaid Balance
Description			Liabilities and Pledged Assets. List the creditor's name, address and account number for all outstanding debts, including automobile loans, revolving charge accounts, real estate loans, alimony, child support, stock pledges, etc. Use continuation sheet, if necessary. Indicate by (*) those liabilities which will be satisfied upon sale of real estate owned or upon refinancing of the subject property.				
Cash deposit toward purchase held by:		\$	Name and address of Company		\$ Payments/Months	\$	
<i>List checking and savings accounts below</i>			Acct. no.				
Name and address of Bank, S&L, or Credit Union			Name and address of Company		\$ Payments/Months	\$	
Acct. no.		\$	Acct. no.				
Name and address of Bank, S&L, or Credit Union			Name and address of Company		\$ Payments/Months	\$	
Acct. no.		\$	Acct. no.				
Name and address of Bank, S&L, or Credit Union			Name and address of Company		\$ Payments/Months	\$	
Acct. no.		\$	Acct. no.				
Name and address of Bank, S&L, or Credit Union			Name and address of Company		\$ Payments/Months	\$	
Acct. no.		\$	Acct. no.				
Stocks & Bonds (Company name/number description)		\$	Name and address of Company		\$ Payments/Months	\$	
Life insurance net cash value		\$	Name and address of Company		\$ Payments/Months	\$	
Face amount: \$			Acct. no.				
Subtotal Liquid Assets		\$	Name and address of Company		\$ Payments/Months	\$	
Real Estate owned (enter market value from schedule of real estate owned)		\$	Acct. no.				
Vested interest in retirement fund		\$	Name and address of Company		\$ Payments/Months	\$	
Net worth of business(es) owned (attach financial statement)		\$	Acct. no.				
Automobiles owned (make & yr.)		\$	Alimony/Child Support/Separate Maintenance Payments Owed to:		\$		
Other Assets (itemize)		\$	Job-related Expense (child care, union dues, etc.)		\$		
			Total Monthly Payments		\$		
Total Assets a.		\$	Net Worth (a minus b) →		\$	Total Liabilities b.	\$

Schedule of Real Estate Owned (if additional properties are owned, use continuation sheet)

Property Address (enter S if sold, PS if pending sale or R if rental being held for income)	Type of Property	Present Market Value	Amount of Mortgages & Liens	Gross Rental Income	Mortgage Payments	Insurance, Maintenance, Taxes & Misc	Net Rental Income
		\$	\$	\$	\$	\$	\$
		\$	\$	\$	\$	\$	\$
		\$	\$	\$	\$	\$	\$
Totals		\$	\$	\$	\$	\$	\$

List any additional names under which credit has previously been received and indicate appropriate creditor name(s) and account number(s):

Alternate Name	Creditor Name	Account Number

Borrower _____

Co-Borrower _____

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INFORMATION ABOUT PROPERTY TO BE FINANCED

Loan Amount Requested		Purpose <input type="checkbox"/> Purchase <input type="checkbox"/> Refinance <input type="checkbox"/> Refi-Cash Out					
Property Address		County					
		# Units	Building Size	Lot Size	Year Built		
Construction Type (CTU, frame, block, etc.)		Zoning	% Occupied Now	Property Type (industrial, retail, office, mixed use, etc.)			
Purchase Money Loan Purchase Price		Seller Credits \$		Source of Down Payment			
Refinance Loan Have all payments been made on time for the last 12 months? <input type="checkbox"/> Yes <input type="checkbox"/> No Is there a prepayment penalty? <input type="checkbox"/> Yes <input type="checkbox"/> No (If no, please explain on a separate page)							
Year Acquired	Original Cost	Year Improved	Improvement Cost	Present Value			
Existing Liens - Lender		Date Made	Original Amount	Current Balance	Term	Rate	SBA?
Cash Out Request Amount Requested		Cash out use:					

VESTING OF REAL ESTATE TITLE

Print Exact Names of Individuals, Form of Title, or Entity

Type of Entity (select one) C-Corp S-Corp Partnership Proprietorship Other: _____

Business Type (select one) Retail Service Wholesale Manufacturing Construction

OWNERSHIP/OFFICERS/DIRECTORS

Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____
Name: _____	Title: _____	% Owned: _____

BUSINESS INFORMATION

Business Name		Executive / Mailing Address, if other	Sq. Ft.	Mo. Rent \$	Lease Expires
DBA:		List Additional Business Locations	Sq Ft.	Mo. Rent \$	Lease Expires
Primary Business Address					
Primary Contact Name:					
Phone #:					
Fax #:					
Mo. Rent paid at this location: \$		Sq Ft ?			
Lease Expires:		Mo/Mo?			
Business Tax ID #:					
E-Mail Address:					
Number of Employees:					
Date Business Established:					
Web Site:					

Borrower _____

Co-Borrower _____

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HISTORY

Nature of Business _____

Types of Products / Services as percentage of total revenue _____

Business revenue (Sales) trends in the last 3 years are Increasing Decreasing Stable
 Explain what factors have affected your trends: _____

Business profitability (Net Income) trends in the last 3 years are Increasing Decreasing Stable
 Explain what factors have affected your trends: _____

BUSINESS DECLARATIONS

Yes	No	N/A
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- If you answer "Yes" to any questions, use Continuation Sheet for explanations.
1. Is the business a party to a lawsuit?
 2. Has the business been involved in bankruptcy proceedings in the last 10 years?
 3. Does the business have delinquent federal, state, payroll, sales or other tax liability?
 4. Has the business had property foreclosed upon or given title or deed in lieu?
 5. If renting, have you paid rent on time for each of the last 12 months?
 6. Does the business, its owners or majority stockholders have any other loans?
 (If "Yes", please provide information)

DOCUMENTS ADDITIONALLY NEEDED

In order to be considered for a commercial loan approval, the following documents are required.

- Fully executed purchase contract; if applicable
- Tri-merge credit report
- DSCR worksheet - signed and dated.
- Environmental Disclosure - signed and dated.
- Structural Disclosure - signed and dated.
- Rental or mortgage history: 12 months cancelled checks or bank statements evidencing payment history.
- Evidence of being in business for 2 years and business license
- Photos of subject property.

ACKNOWLEDGEMENT AND AGREEMENT

I/We authorize _____ and/or assigns to make inquiries as necessary to verify the accuracy of the statements made in this application and to determine my/our creditworthiness. I/We authorize and instruct any person or consumer reporting agency to compile and furnish any information it may have or obtain in response to such credit inquiries. I/We certify the above and the statements contained in the attachments are true and accurate as of the stated date. These statements are made for the purposes of obtaining a loan. I/We understand FALSE statements may result in possible prosecution by the U.S. Attorney General (Reference 18 U.S.C. 1001). I/We authorize the release of this information whether the signature below is an original or copy.

Borrower's Signature	Date	Co-Borrower's Signature	Date
X		X	

The following information is requested by the Federal Government for certain types of loans related to a dwelling in order to monitor the lender's compliance with equal credit opportunity, fair housing and home mortgage disclosure laws. You are not required to furnish this information, but are encouraged to do so. The law provides that a lender may not discriminate either on the basis of this information, or on whether you choose to furnish it. If you furnish the information, please provide both ethnicity and race. For race, you may check more than one designation. If you do not furnish ethnicity, race, or sex, under Federal regulations, this lender is required to note the information on the basis of visual observation and surname if you have made this application in person. If you do not wish to furnish the information, please check the box below. (Lender must review the above material to assure that the disclosures satisfy all requirements to which the lender is subject under applicable state law for the particular type of loan applied for.)

BORROWER <input type="checkbox"/> I do not wish to furnish this information	CO-BORROWER <input type="checkbox"/> I do not wish to furnish this information
Ethnicity: <input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino	Ethnicity: <input type="checkbox"/> Hispanic or Latino <input type="checkbox"/> Not Hispanic or Latino
Race: <input type="checkbox"/> American Indian or Alaska Native <input type="checkbox"/> Native Hawaiian or Other Pacific Islander <input type="checkbox"/> Asian <input type="checkbox"/> White <input type="checkbox"/> Black or African American	Race: <input type="checkbox"/> American Indian or Alaska Native <input type="checkbox"/> Native Hawaiian or Other Pacific Islander <input type="checkbox"/> Asian <input type="checkbox"/> White <input type="checkbox"/> Black or African American
Sex: <input type="checkbox"/> Female <input type="checkbox"/> Male	Sex: <input type="checkbox"/> Female <input type="checkbox"/> Male

To be Completed by Interviewer	Interviewer's Name (print or type)	Name and Address of interviewer's Employer	
This application was taken by: <input type="checkbox"/> Face-to-face interview <input type="checkbox"/> Mail <input type="checkbox"/> Telephone <input type="checkbox"/> Internet	Interviewer's Signature		Date
	Interviewer's Phone Number (incl. area code)		

PLEASE ANSWER ALL APPLICABLE QUESTIONS ON THIS FORM. **TYPE IN** ALL INFORMATION IN THE **RIGHT COLUMN**. **HAND-WRITTEN FORMS WILL BE REJECTED.**

CONTACT INFORMATION	
Borrower's Name	
Social Security # or EIN	
Address	
City / State / Zip Code	
Phone #	
Email address	
Web site	
Project Name	
Type of Financing Requested	
Amount of Financing Requested	
Purpose of Loan	
If Cash out, complete Use of Funds	Complete attached Use of Funds form in email.
Amount of Down Payment (if Purchase)	
Purchase Price (if applicable)	
Loan to Value	
Debt Service Ability	

PROPERTY or ASSET DESCRIPTION	
Type of Real Estate/ Asset	
Address of Real Estate	
Year acquired	
Age of Property	
Square Footage/Acres of Property	
Amount Borrower Paid for Property	
Borrower's Total Cash Spent on Property to date i.e. Improvements/entitlements	
Borrower's Current Equity in Property	
List of all liens/mortgage or Back Taxes against Property	
Percentage of Property Occupied	
As-Is Value of Collateral	
Appraisal? If so, when and value	
After Completion Value (by using only	

these funds")	
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ADDITIONAL COLLATERAL	
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Property Type	
Address	
City / State / Zip Code	
Value of Property	
1st Lien Balance	
2nd Lien Balance	

BORROWER'S DESIRED LOAN TERMS	
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Loan Term	
Interest Rate	

INFORMATION ABOUT PROPOSED BORROWER	
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Type of Entity	
Credit Score	
Borrower's Occupation	
Prior Project Experience	
Net Worth of Primary Principals, excluding this project	
Primary Principal's last 3 years' average monthly income	
Exit Strategy	Use space below to describe
What has been done thus far to Secure financing?	
Any other information to help understand the project.	

EXIT STRATEGY & ADDITIONAL NOTES

Sources of repayment or sale of asset in detail

Please attach Executive Summary on all Project Funding Requests
